

A legacy of Innovation, Agility, and Resilience

How do you build an executive search firm that knows the staffing industry inside and out? You build on the legacy, vision, and lessons of four generations of experienced business leaders. Here's the story of **consultis** Search Group.



CHICAGO CITY CAR UNLOADERS IS FOUNDED

After World War II, companies struggled to maintain labor efficiency, keep costs under control, and find hard workers. Leroy Dettman, Jamie Delsing's grandfather, gave business leaders an answer by cofounding Chicago City Car Unloaders, a pioneering temporary staffing firm. Instead of charging to unload railcars hourly, he charged by the number of railcars completed, saving money and reducing waste. It was a game changer.

The Lessons?

- Identify what the market is missing
- Provide a clear-cut answer
- Take a leap of faith on a good idea



1946



1956

CHICAGO CITY CAR UNLOADERS EVOLVES INTO LABOR POOL

Building on early success, Leroy Dettman saw an opportunity to expand into other markets and industries. He helped create temporary staffing firms like Medical Personnel Pool, Labor Pool, Industrial Pool, and Clerical Pool to satisfy a growing demand. Each LOB grew with the help of friends and family, including Jamie's mother Barbara Dettman Fleming, and created a thriving nationwide business.

The Lessons?

- Don't cling to old names or ways of business
- Build on what you do best
- Partner with great people who will make you better



HOUSTON NURSING SERVICES FOUNDED

Having learned the needs of the healthcare industry, Barbara moved to Texas with her family and started Houston Nursing Services to fill a growing need. This new business supplied hospitals with temporary LNs, LPNs, RNs, and other nursing professionals. Hospitals soon grew to trust the brand.

The Lessons?

- Embrace your entrepreneurial spirit
- Cultivate relationships with skilled professionals
- Put in the work to break new ground



COMPUTEMP EVOLVES INTO CONSULTIS

As the industry evolved, Jamie connected with candidates and learned that IT professionals thought of themselves as consultants rather than temps. Listening to their candidates, Computemp chose to rebrand as Consultis, resulting in decades of successful IT placements. In 2022, James Delsing, Jamie's son, joined the family business, bringing perspectives from another generation to the table.

The Lessons?

- Listen to your candidates
- Put relationships first
- Create opportunities for the next generation

1998



1984

COMPUTEMP FOUNDED

An employee of Houston Nursing Services approached Barbara with the name and idea of founding a temporary staffing business in the emerging IT space. Seeing a profitable opportunity in another time of change, Barbara started Computemp. Here is when Jamie joined the team, adding her fresh perspectives and the ability to adapt in a dynamic market.

The Lessons?

- Keep an eye on game-changing market
- Seize emerging opportunities
- Empower your people to share their ideas



TOP TALENT. YOUR WORKFORCE.
ELITE ADVISORY.

2025

CONSULTIS EVOLVES INTO CONSULTIS SEARCH GROUP

Today, we're still learning and growing as we start our next chapter as Consultis Search Group. Jamie, James, and the members of the team are building upon decades of experience in the staffing industry as well as deep industry connections to provide their peers with exceptional recruiters and executives.

The Lessons?

- Merge decades of lessons into a sturdy foundation
- Follow where your passion takes you
- Adapt to the future



Want to learn more about Consultis Search Group?
Discover how we deliver elite leaders and rainmakers!